

Publications List

Cooperation Works! contains more than 50 grassroots examples of people working together to improve economic and social conditions in different sectors of U.S. society. There are accounts of farmers, consumers, employees, small businesses, neighborhood and rural community residents solving problems through cooperative action. 1996.

Balancing Ecology and Economics: A Start-up Guide for Forest Owner Cooperation, 2nd ed. This comprehensive guide draws upon the experiences of several established or newly forming sustainable forestry cooperatives, and includes lessons learned as well as practical considerations for starting forest owner cooperatives and associations. It is intended to show how private landowners, working together, can improve the ecological conditions of their lands while at the same time improving their own economic well being and that of the communities in which their forest land is located. 2002.

Marketing Sustainably Produced Foods: International Examples and Lessons for the United States. This report provides numerous examples of marketing programs that stress environmental and social attributes of food and non-food products in Europe and the United States. It also includes a comparative analysis of these marketing programs and their implications for sustainable food marketing in the U.S. 1998.

Food Choices: Moving Toward a Sustainable Food System in the Upper Midwest This report presents a detailed overview and strategic recommendations based on research conducted in 1998 on the sustainable food system in the Upper Midwest. The report summarizes interviews and focus groups with consumers, farmers, distributors and retailers and sets the stage for the implementation of a regional partnership of sustainable growers, sellers, and consumers in the Upper Midwest. 1999.

Talking to Consumers about Sustainable Products. This report contains information about whether consumers know the difference between organic and sustainable agriculture and how consumers would react to sustainable labels on food products. The information in this report is based on four consumer focus groups that the Organic Alliance conducted in Minnesota and Wisconsin. 1998.

Talking to Farmers about Sustainable Production & Marketing This report summarizes detailed interviews with farmers in Minnesota and Wisconsin and their views on sustainable agriculture. The report was conducted in preparation for the implementation of a regional sustainable food system. 1999.

The Kids' Organic Factivity Book This 16-page, 4-color factivity book on organics is great for kids. It has all types of games that teach children about organics in a fun and enjoyable way. Stores can use it as a give-away in-store, or provide them to a nearby school as part of a community outreach project. 2001.

Cooperative Development Services Order Form

Publication	Quantity	Price	S/H	Total
<i>Cooperation Works!</i> By E.G. Nadeau and David J. Thompson. 1996.		\$19.95	\$3.50	
<i>Balancing Ecology and Economics: A Start-up Guide for Forest Owner Cooperation, 2nd edition</i> By E.G. Nadeau et al. 2002		\$10.00	\$3.00	
<i>Marketing Sustainably Produced Foods: International Examples and Lessons for the United States</i> By E.G. Nadeau. 1998		\$20.00	\$2.50	
<i>Food Choices: Moving Toward a Sustainable Food System in the Upper Midwest</i> By CDS, Land Stewardship Project and Organic Alliance. 1999		\$20.00	\$2.50	
<i>Talking to Consumers about Sustainable Production</i> By Food Choices. 1998		\$20.00	\$2.50	
<i>Talking to Farmers about Sustainable Production & Marketing</i> By Food Choices. 1999		\$6.00	\$2.00	
<i>The Kids' Organic Factivity Book</i> By Organic Alliance. 2001		\$45 for 50 books	\$4.50	
<i>WI residents include 5.0% sales tax. MN residents include 6.5% sales tax.</i>				

Contact Us for Volume Discounts

TOTAL: \$ _____

Please Send the Completed Form & Payment to:

Cooperative Development Services
400 Selby Avenue, Suite Y
St. Paul, MN 55102-4520
Tel: (651) 228-0213 • Fax: (651) 228-1184
Web: <http://www.cdsus.coop> • E-mail: CDS@cdsus.coop

Make Checks Payable to:
Cooperative Development Services

Name: _____

Organization: _____

Address: _____

Telephone: _____

Thank you!